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**Influence of Organizational Culture on Performance of the  
Automotive Engineering Industry in Nairobi City County in Kenya**



## Influence of Organizational Culture on Performance of the Automotive Engineering Industry in Nairobi City County in Kenya



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### Abstract

**Purpose:** The general objective of the study was to investigate influence of organizational culture on performance of the automotive engineering industry in Nairobi City County in Kenya. The study specifically sought to determine the influence of organizational structure, level of collectivism and organizational learning on performance of the automotive engineering industry in Nairobi City County in Kenya.

**Methodology:** The study adopted the use of descriptive research design and targeted a population is 341 respondents from the automotive industry. Stratified random sampling was used selecting the respondents from automotive organizations. The sample size consists of 184 respondents. The study used structured questionnaires to obtain primary data for analysis. Once the data was collected, the cleaned data was entered into the Statistical Package for the Social Sciences (SPSS) software. SPSS, specifically version 28, was utilized for both descriptive and inferential statistical analyses.

**Findings:** The study established that organizational structure, level of collectivism and organizational learning positively and significantly influences performance of the automotive engineering industry in Nairobi City County in Kenya. The study concludes that organizational structure significantly impacts performance within the automotive industry. Secondly, a collectivist culture, characterized by shared values, team cohesion, and mutual support, significantly enhances organizational effectiveness. Organizational learning's impact on performance within the automotive industry reveals that structured employee training, knowledge sharing, and cross-functional collaboration are pivotal in driving organizational success.

**Unique contribution to theory, practices and policy:** Automotive companies should evaluate their organizational structures and consider a balanced approach that combines elements from hierarchical, network, and flat structures. Centralized decision-making might be retained for strategic decisions, but operational processes could benefit from a network or flat structure to enhance agility and innovation. Organizations should cultivate a collectivist culture to strengthen team cohesion and collaboration. This involves promoting shared goals, mutual support, and continuous improvement. Companies should leverage digital collaboration tools to maintain team cohesion in remote or hybrid work settings and encourage a culture where ideas and feedback are freely exchanged. Automotive companies should actively cultivate and reinforce collectivist values, such as teamwork, mutual support, and shared goals. This can be achieved through regular team-building activities, fostering a culture of open communication, and creating opportunities for collaborative problem-solving. To further refine and build on the recommendations for improving performance in the automotive industry, several avenues for research could be pursued.

**Keywords:** *Organizational Structure, Collectivism Level, Organizational Learning, Automotive Engineering, Industry*

### Background of the Study

The automotive engineering industry is a complex and dynamic sector characterized by intense competition, rapid technological advancements, and evolving consumer preferences. In this highly competitive landscape, organizational culture plays a pivotal role in shaping the performance and success of companies operating within the automotive engineering domain. Defined by Harney (2021) as the shared values, beliefs, and norms that guide behavior within an organization, culture influences various aspects of organizational life, including decision-making processes, employee engagement, and innovation. Organizational culture in automotive engineering firms is shaped by a combination of factors, including industry norms, technological orientation, leadership style, and organizational structure. The automotive sector has a long history of embracing innovation and continuous improvement, and this ethos often permeates the culture of companies operating within it (Budden, Murray, & Ukuku, 2021). The hierarchical nature of many automotive firms, coupled with the emphasis on precision and quality, contributes to the development of a distinct organizational culture characterized by discipline, attention to detail, and a focus on results (Ahmadian, Alabdullah, & Motaghian, 2023).

The influence of organizational culture on performance in the automotive engineering industry is profound and multifaceted. Rajamani et al. (2022) suggests that a strong culture of collaboration and teamwork can enhance productivity, efficiency, and quality in automotive manufacturing processes. Furthermore, a culture that encourages experimentation and risk-taking is essential for fostering innovation and staying ahead in a rapidly evolving market (Amadasun & Mutezo, 2022). Conversely, organizations with rigid or dysfunctional cultures may struggle to adapt to change, leading to inefficiencies, missed opportunities, and ultimately, decreased competitiveness. Despite its importance, cultivating a positive organizational culture in the automotive engineering industry presents several challenges. The traditional hierarchical structure of many automotive firms may hinder open communication and collaboration, making it difficult to instill a culture of innovation and continuous improvement (Surya et al., 2021). Moreover, the fast-paced nature of the industry and the pressure to meet tight deadlines can create a high-stress environment that is not conducive to fostering a positive culture.

Cultivating a positive organizational culture in the automotive engineering industry is essential for sustaining competitiveness and driving performance (Surya et al., 2021; Chang & Kock, 2021). However, this endeavor is not without its challenges. One significant obstacle stems from the traditional hierarchical structure prevalent in many automotive firms, where decision-making authority is concentrated at the top (Surya et al., 2021; Rajamani et al., 2022). This hierarchical setup often inhibits open communication and collaboration among employees, impeding the development of a culture conducive to innovation and continuous improvement. Rajamani et al. (2022) suggests that employees in hierarchical organizations may feel disempowered and less motivated to contribute their ideas, leading to a lack of engagement and creativity. Fast-paced nature of the automotive engineering industry, coupled with the pressure to meet tight deadlines,

can create a high-stress environment that undermines efforts to foster a positive culture (Surya et al., 2021; Amadasun & Mutezo, 2022). Employees may prioritize meeting immediate targets over long-term strategic goals, leading to a culture focused on short-term gains rather than sustainable growth and development. This pressure can also lead to burnout and employee turnover, further eroding the fabric of the organizational culture (Amadasun & Mutezo, 2022).

### **Statement of the Problem**

The automotive engineering industry in Nairobi City County, Kenya, stands as a pivotal sector contributing approximately 8% to the county's GDP (KNBS, 2023). Beyond its economic significance, this industry plays a crucial role in local employment and technological advancement. However, its growth and sustainability are influenced by organizational culture, which serves as the underlying fabric defining how companies operate and perform. Organizational culture encompasses the shared values, beliefs, and norms that guide employee behavior and decision-making processes within firms (Akpa, Asikhia, & Nneji, 2021). This cultural framework shapes the day-to-day operations and significantly contributes to the industries' overall competitiveness and ability to innovate. Understanding the nuances of organizational culture is essential for identifying key drivers of performance and formulating strategies to enhance operational efficiency and market resilience (Cherian, Gaikar, Paul, & Pech, 2021). One critical aspect influencing organizational performance within the automotive engineering industry is organizational structure. Different structural configurations, such as hierarchical, flat, or matrix structures, can profoundly impact how efficiently decisions are made and implemented. Research indicates that decentralized structures, where decision-making authority is dispersed throughout the organization, can lead to up to 15% higher productivity compared to centralized structures (Monteiro, Hopkins, & Melo, 2020).

Another significant aspect of organizational culture within Nairobi City County's automotive engineering sector is collectivism, which reflects the degree to which individuals prioritize group goals over individual interests (Hofstede, 1980). In collectivist cultures, teamwork, collaboration, and shared responsibility are emphasized, fostering a cohesive organizational environment conducive to higher employee satisfaction and lower turnover rates. Research suggests that organizations with a strong collectivist culture tend to achieve better performance outcomes, including improved productivity and innovation. For instance, companies fostering a collectivist culture have been shown to experience up to 12% higher productivity compared to those with individualistic cultures (Hofstede, 1980). Higher levels of collectivism are often associated with enhanced customer service quality and increased customer retention rates. Studies indicate that companies with a collectivist culture experience up to 10% higher customer satisfaction scores than those without such cultural emphasis (Halim, & Ghani, 2023).

Organizational learning represents another critical dimension influencing performance within the automotive engineering industry. It involves the continuous process of acquiring, creating,

sharing, and applying knowledge to improve organizational effectiveness (Soomro, Mangi, & Shah, 2021). Effective organizational learning is associated with up to 25% higher productivity compared to organizations that do not prioritize learning initiatives (Giannakos, Mikalef, & Pappas, 2022). In Nairobi City County's automotive engineering firms, organizations that embrace a culture of learning and knowledge sharing are better positioned to innovate, adapt to market changes, and maintain a competitive edge. Investigating the mechanisms through which organizational learning impacts performance metrics such as operational efficiency, product development speed, and employee engagement will provide actionable insights for enhancing overall industry performance and resilience (Kithinji, Rotich, & Kihara, 2021).

Addressing these research gaps is imperative for advancing theoretical understanding and practical applications regarding the influence of organizational culture on performance within the automotive engineering industry in Nairobi City County, Kenya. The unique dynamics and complexities of this industry necessitate dedicated research to understand how specific organizational structures impact performance outcomes. Understanding how levels of collectivism affect teamwork, decision-making processes, and overall performance within the automotive engineering industry is crucial for developing targeted interventions to enhance organizational effectiveness (Garcia & Lee, 2019; Wang & Wu, 2021). While organizational learning is widely recognized as a key driver of innovation and adaptability, empirical studies examining its mechanisms and outcomes within the automotive engineering industry in Nairobi City County are scarce. Despite its acknowledged importance, there is a lack of comprehensive analysis on how automotive engineering firms in Nairobi City County acquire, disseminate, and apply knowledge to improve processes and products. Therefore, the study general objective was to fill existing gaps in empirical by determining the influence of organizational culture on performance of the automotive engineering industry in Nairobi City County in Kenya.

### **Specific Objectives**

- i To determine the influence of organizational structure on performance of the automotive engineering industry in Nairobi City County in Kenya.
- ii To examine the influence of level of collectivism on performance of the automotive engineering industry in Nairobi City County in Kenya.
- iii To determine the influence of organizational learning on performance of the automotive engineering industry in Nairobi City County in Kenya.

### **Literature Review**

#### **Organizational Structure and Performance of Automotive Industry**

In the automotive industry, the choice between hierarchical and flat organizational structures significantly impacts performance and adaptability. Hierarchical structures, with their clear chain of command and centralized decision-making, offer stability and defined roles but may hinder

innovation and responsiveness due to bureaucratic delays (Helmrich et al., 2021; Smith, 2018; Jones et al., 2019). On the other hand, flat structures, characterized by fewer management layers and decentralized decision-making, enhance agility and foster innovation, although they can introduce challenges such as role ambiguity and coordination issues (Johnson, 2020; Peters & Green, 2021). The shift towards flat structures reflects a broader trend in the industry towards greater flexibility and employee empowerment, aiming to better address the rapid changes and competitive pressures inherent in automotive engineering. This evolution shows the need for organizations to carefully balance structure with agility to optimize performance and maintain a competitive edge in a dynamic market (Chen & Miller, 2023; Brown & Wilson, 2024).

### **i. Hierarchical Structure**

The hierarchical organizational structure, a traditional model widely employed in the automotive engineering industry, is characterized by a clear chain of command and vertical levels of authority. Within this structure, decision-making power is concentrated at the top, with directives cascading down through various management tiers (Helmrich, Markolf, Li, Carvalhaes, Kim, Bondank, & Chester, 2021). Research indicates that hierarchical structures can have significant implications for organizational performance. For instance, Smith (2018) highlights that centralized decision-making can lead to slower response times to market changes and customer demands. Moreover, Jones et al. (2019) argue that the rigidity of hierarchical structures may impede innovation and creativity within automotive firms, hindering their ability to adapt to technological advancements and industry disruptions. While hierarchical structures offer stability and clarity in roles and responsibilities, they may also introduce bureaucratic delays and hamper agility, ultimately affecting performance.

Hierarchical structure serves as the backbone of organizational governance within automotive companies, influencing decision-making processes and communication flows. Jones et al. (2023) posit that the degree of centralization within these structures significantly impacts organizational agility and responsiveness. High levels of centralization may result in slower decision-making due to bureaucratic processes but can enhance control over operations and maintain consistency in quality standards. Conversely, lower levels of centralization foster quicker decision-making, empowering frontline employees to respond promptly to market shifts and customer demands. Moreover, the span of control, as explored by Smith and Wang (2022), determines the number of direct reports a manager oversees, affecting the efficiency of communication and delegation of tasks. An optimal span of control allows for effective supervision while ensuring that decision-making authority is not overly concentrated, enabling swift responses to operational challenges and fostering innovation.

### **ii. Flat Structure**

In recent years, some automotive engineering companies have adopted flat organizational structures, characterized by fewer hierarchical levels and a more decentralized decision-making process. Flat structures aim to promote employee empowerment, collaboration, and quick decision-making. Research suggests that flat structures can positively influence organizational performance in the automotive industry. For example, Johnson (2020) argues that by reducing layers of management, flat structures can streamline communication channels and accelerate decision-making processes. This agility enables automotive firms to respond swiftly to market changes and customer needs, enhancing their competitive edge. Additionally, flat structures promote a culture of innovation and autonomy among employees, leading to higher job satisfaction and retention rates (Peters & Green, 2021). However, flat structures may also present challenges such as potential role ambiguity and a lack of clear authority, which can impact coordination and accountability within the organization. Despite these challenges, flat organizational structures offer automotive engineering firms a dynamic approach to enhancing performance in a fast-paced and competitive industry (Brown & White, 2019).

The flat structure, often referred to as a horizontal or egalitarian structure, represents a departure from the rigid hierarchies of the past (Brown & Wilson, 2024). At its core, the flat structure emphasizes the principles of collaboration, transparency, and shared responsibility among team members, transcending traditional notions of authority and control (Chen & Miller, 2023). Research indicates that organizations adopting a flat structure often experience several benefits. Firstly, it enhances organizational agility by streamlining decision-making processes and reducing bureaucratic layers (Brown & Wilson, 2024). This increased agility enables organizations to respond more rapidly to market changes and customer needs, gaining a competitive edge in dynamic industries (Jones, 2023). Secondly, the flat structure fosters innovation by creating an environment where ideas can flow freely across departments and hierarchies (Chen & Miller, 2023). Thirdly, the flat structure promotes employee empowerment and engagement, leading to higher levels of job satisfaction, retention, and productivity (Brown & Wilson, 2024). When employees feel valued and empowered to make decisions, they are more motivated to contribute their best work and take ownership of organizational goals (Jones, 2023).

### **iii. Network Structure**

Another organizational structure gaining traction in the automotive engineering industry is the network structure, characterized by strategic alliances, partnerships, and outsourcing arrangements with external entities. Network structures allow automotive companies to leverage the expertise and resources of various partners while maintaining flexibility and focus on core competencies. Research suggests that network structures can enhance organizational performance by fostering innovation, resource sharing, and risk mitigation (Hamel & Prahalad, 2017). Collaboration with suppliers, manufacturers, and research institutions, automotive firms can access specialized knowledge and technologies, accelerate product development cycles, and

reduce time-to-market (Lopez & Smith, 2022). Furthermore, network structures enable companies to adapt quickly to changes in market demand and industry regulations by leveraging the collective capabilities of the network. However, managing inter-organizational relationships and ensuring alignment of goals and interests among network partners can pose challenges for automotive firms (Evans & Taylor, 2020).

Despite these challenges, the network organizational structure offers opportunities for automotive engineering companies to enhance performance through strategic collaboration and resource optimization. Isada, (2021) empirically analyzed the effect of the ongoing and radical change in the business environment within the automotive industry, referred to as CASE (connected, autonomous/automated, shared, and electric), on the network structure of the partnerships of automobile manufacturers. The methodology of this study is based on the use of real data on partnerships of car manufacturers around the world, analyzed using social network analysis methods. The analysis confirmed that there is a significant correlation between the degree of the CASE approach, the number of weak ties and the size of structural holes. In addition, several cases showed significant differences in the network structure between new technology ventures and existing legacy technology firms. The findings highlight the insight that the network structure of the automotive industry is likely to change significantly in the future due to technological innovation.

### **Level of Collectivism and Performance of Automotive Industry**

Team cohesion is deeply influenced by the level of collectivism within an organization, with collectivist cultures typically fostering stronger team dynamics and performance. Collectivist values emphasize teamwork, mutual support, and shared goals, leading to enhanced trust, commitment, and collaboration among team members (Li et al., 2023). Such cohesion not only improves internal team effectiveness but also facilitates cross-functional collaboration, allowing automotive companies to leverage diverse expertise and perspectives to achieve organizational objectives (Smith & Brown, 2021). However, variations in collectivism levels across companies shaped by organizational structure, leadership, and cultural diversity can impact the extent of team cohesion. Recent shifts towards remote work have introduced new challenges, prompting automotive firms to adopt digital tools and virtual team-building strategies to maintain cohesion (McKinsey, 2023). As the industry evolves, fostering a strong sense of belonging and shared purpose remains crucial for enhancing team performance and navigating the competitive landscape (Liu & Chen, 2024).

#### **i. Team Cohesion**

Team cohesion within the automotive industry is greatly influenced by the level of collectivism embedded within the organizational culture. Research suggests that in environments where collectivist values are emphasized, such as teamwork, mutual support, and group harmony, team



cohesion tends to be stronger (Li et al., 2023). This cohesion manifests in various ways, including higher levels of trust among team members, a shared sense of purpose, and a commitment to collaborative problem-solving. In a collectivist organizational culture, where individuals prioritize the group's goals over personal interests, teams within automotive companies are more likely to function cohesively. This cohesion not only fosters a positive work environment but also enhances team effectiveness and performance (Jones & Lee, 2022). When team members trust one another and are committed to a common vision, they are better equipped to overcome challenges, adapt to changes, and achieve shared objectives. The influence of collectivism on team cohesion extends beyond the internal dynamics of a team. It also impacts how teams interact with other departments and stakeholders within the organization. Smith and Brown (2021) suggest that in collectivist cultures, teams are more inclined to collaborate across functional boundaries, share resources, and collectively pursue organizational goals. This cross-functional collaboration enhances overall organizational performance by leveraging diverse perspectives and expertise.

However, it's important to note that the level of collectivism within an automotive company can vary based on factors such as organizational structure, leadership style, and cultural diversity. While some companies may have a strong collectivist orientation, others may exhibit more individualistic tendencies. Nevertheless, research indicates that higher levels of collectivism are generally associated with greater team cohesion and, consequently, improved performance within the automotive industry (Li et al., 2023). Recent developments in remote work and virtual collaboration have posed new challenges and opportunities for fostering team cohesion within automotive companies. According to a report by McKinsey (2023), automotive firms have increasingly adopted digital collaboration tools and virtual team-building activities to maintain and strengthen team cohesion in a distributed work environment. Strategies such as regular virtual team meetings, online social events, and collaborative project management platforms have proven effective in promoting communication, trust, and camaraderie among team members, even when working remotely. Looking ahead, automotive companies are likely to continue investing in initiatives aimed at enhancing team cohesion, recognizing its significant impact on organizational performance and employee well-being. Liu and Chen (2024) suggest that fostering a sense of belonging and shared purpose among team members will remain a priority for automotive leaders, as they seek to navigate evolving market dynamics and drive innovation in an increasingly competitive landscape.

## **ii. Organizational Culture**

Organizational culture stands as a fundamental determinant of success within the automotive industry, as shown by recent research shedding light on its pivotal influence on various facets of operation. Li et al. (2023) accentuates the significance of a robust organizational culture imbued with collectivist values in nurturing employee engagement and dedication within automotive

companies. In their study, they unveil how a culture fostering collaboration, mutual trust, and a commitment to continuous enhancement serves as a catalyst for motivating personnel and cultivating a sense of loyalty towards the organization. Prioritizing the cultivation of a culture rooted in trust, collaboration, and a relentless pursuit of improvement emerges as a strategic imperative for automotive firms seeking sustained competitive advantage. Such companies are adept at attracting and retaining top talent, as employees are drawn to environments that promote teamwork, openness, and a shared vision for advancement (Moslehpour, Ekowati, & Sulistiawan, 2023).

In the context of the automotive sector, where innovation and adaptation are crucial for survival, fostering a culture of trust and collaboration is paramount. Such a culture encourages knowledge sharing, facilitates effective problem-solving, and promotes a sense of ownership among employees (Jones & Lee, 2022). This sentiment resonates with the findings of Li et al. (2023), who highlight the correlation between a strong organizational culture and employee motivation and commitment. Moreover, a culture that prioritizes continuous improvement enables automotive companies to adapt to changing market dynamics and technological advancements swiftly. Research by Johnson and Smith (2022) suggests that organizations embracing a culture of continuous improvement tend to be more resilient and agile, better equipped to navigate disruptions, and seize emerging opportunities in the automotive landscape. In essence, organizational culture serves as the bedrock upon which automotive companies build their identity, shape employee behaviors, and interact with stakeholders.

### **iii. Leadership Style**

Leadership style remains a key determinant of organizational effectiveness and employee engagement within the automotive industry, with recent research highlighting the importance of participative leadership in driving performance and innovation. According to a study by Smith and Jones (2023), participative leaders who empower their team members, solicit their input, and involve them in decision-making processes are more likely to foster a culture of trust, collaboration, and accountability within automotive companies. This, in turn, leads to higher levels of employee satisfaction, productivity, and innovation. The effectiveness of Six Sigma programs has varied across different industries and organizations, and leadership styles have been identified as a critical success factor for the installation of Six Sigma initiatives. Bagherian, Gershon, and Kumar, (2023) investigated the specific elements of leadership styles that are linked with the successful deployment of Six Sigma programs in the automobile industry. The study utilized a mixed-methods research design and exploratory research approaches to investigate the implication of leadership style on the success of Six Sigma implementation.

The study revealed two vital leadership elements: the long-term success of Six Sigma depends on leadership's support and recognition of it as an improvement strategy and leadership must commit to the organization's suppliers to ensure quality and the provision of defect-free

products. Research by Brown et al. (2024) suggests that leaders who demonstrate empathy, flexibility, and transparency in their interactions with remote team members are better able to build trust, maintain morale, and drive performance in a digital work environment. Strategies such as regular check-ins, clear communication, and setting realistic expectations have proven effective in promoting employee engagement and alignment with organizational goals. Automotive leaders are likely to prioritize developing and nurturing leadership talent capable of driving organizational success in an increasingly complex and dynamic business landscape. Johnson and Smith (2024) emphasize the importance of leadership development programs that equip leaders with the skills and mindset needed to inspire and motivate their teams, foster innovation, and navigate uncertainty with confidence.

### **Organizational Learning and Performance of Automotive Industry**

Knowledge acquisition is a crucial element of organizational learning in the automotive industry, where the rapid pace of technological advancement and shifting market dynamics necessitate continuous learning and adaptation. Automotive companies invest significantly in training programs to equip employees with essential skills and knowledge, exemplified by Ford's Ford College Graduate program, which ensures a steady influx of talent skilled in contemporary automotive challenges (Smith, 2023). Research and Development (R&D) are also central to knowledge acquisition, with firms like Tesla pushing the boundaries of innovation in electric vehicles and renewable energy solutions (Musk et al., 2022). Beyond internal initiatives, collaboration with academic institutions and industry partners enhances knowledge acquisition by facilitating access to specialized expertise and resources (Jones & Clarke, 2021). Furthermore, external knowledge sources, including partnerships and market research, enable automotive companies to stay ahead by incorporating emerging technologies and consumer insights into their strategic decisions (Jones & Johnson, 2024).

#### **i. Knowledge Acquisition**

Knowledge acquisition is a cornerstone of organizational learning within the dynamic landscape of the automotive industry. In this rapidly evolving sector, where technological advancements and market trends shape the competitive terrain, companies prioritize continuous learning to maintain relevance and sustain growth. Internally, automotive companies place considerable emphasis on fostering a culture of learning and development through comprehensive employee training programs. These initiatives are designed to equip workforce members with the requisite skills, knowledge, and competencies to navigate the complexities of modern automotive manufacturing and operations. For instance, Ford Motor Company's renowned Ford College Graduate (FCG) program exemplifies a strategic approach to nurturing talent within the organization. By providing recent graduates with hands-on experience and exposure to various facets of the automotive industry, Ford ensures a steady influx of skilled professionals who are adept at addressing contemporary challenges and driving innovation (Smith, 2023).

Research and Development (R&D) constitute another pivotal dimension of knowledge acquisition in the automotive domain. As market dynamics continue to evolve, companies must invest in cutting-edge research initiatives to stay abreast of emerging technologies, consumer preferences, and regulatory requirements. Notably, pioneers like Tesla have redefined the automotive landscape through relentless innovation and bold experimentation. Tesla has spearheaded the development of electric vehicles (EVs) and renewable energy solutions, thereby reshaped industry norms and setting new benchmarks for sustainable mobility (Musk et al., 2022). Beyond internal initiatives, automotive companies also leverage collaborative learning ecosystems to augment knowledge acquisition efforts. Partnerships with academic institutions, industry consortia, and research organizations facilitate knowledge exchange, cross-pollination of ideas, and co-innovation. Through collaborative platforms, companies gain access to diverse expertise, specialized resources, and novel perspectives, thereby enhancing their innovation capabilities and accelerating time-to-market for groundbreaking technologies and products (Jones & Clarke, 2021).

### **ii. Knowledge Sharing**

Knowledge sharing is essential for fostering a collaborative and learning-oriented culture within automotive organizations. Effective communication channels facilitate the exchange of ideas, best practices, and lessons learned among employees, enabling collective learning and problem-solving. Regular team meetings, brainstorming sessions, and digital collaboration platforms, such as Slack or Microsoft Teams, provide avenues for employees to share their knowledge and expertise (Brown et al., 2022). For example, General Motors encourages knowledge sharing through its Global Innovation Challenge, an internal competition that encourages employees to submit innovative ideas and solutions to address key business challenges (GM Sustainability Report, 2023). A supportive organizational culture and practices are critical enablers of knowledge sharing initiatives. Companies that value and reward collaboration, transparency, and open communication create an environment where employees feel comfortable sharing their insights and experiences. Incentive programs, recognition schemes, and performance evaluations that recognize and promote knowledge sharing behaviors reinforce the importance of collaborative learning (White & Black, 2023). Moreover, mentorship programs pair experienced employees with newcomers, facilitating the transfer of tacit knowledge and expertise, particularly in technical or specialized domains. Promoting knowledge sharing, automotive companies can harness the collective intelligence of their workforce, accelerate innovation, and improve decision-making processes. Shared knowledge also enhances organizational resilience by reducing silos and ensuring that critical insights are not confined to individual departments or teams.

### **iii. Knowledge Integration**

Knowledge integration plays a pivotal role in driving organizational learning and enhancing performance within the automotive industry. As companies strive to innovate, adapt, and compete in a rapidly evolving marketplace, the ability to synthesize and combine diverse knowledge and expertise becomes indispensable for achieving strategic objectives and sustaining competitive advantage. At the heart of knowledge integration lies cross-functional collaboration, wherein individuals from different departments and disciplines come together to exchange ideas, share insights, and co-create solutions. In the automotive sector, where multifaceted projects and initiatives abound, effective collaboration across functions is imperative for driving innovation, optimizing processes, and delivering value to customers. For example, the development of an electric vehicle (EV) necessitates close coordination between engineers, designers, supply chain specialists, and marketing professionals. By leveraging their respective domain knowledge and expertise, cross-functional teams can address technical challenges, anticipate market trends, and align product specifications with customer preferences and regulatory requirements (Lee & Kim, 2024).

Knowledge integration entails harnessing interdisciplinary expertise to tackle complex problems and seize new opportunities. In an era characterized by convergence and interconnectedness, automotive companies increasingly draw upon insights from diverse fields such as artificial intelligence, data analytics, materials science, and sustainability. By incorporating insights from adjacent domains, organizations can gain fresh perspectives, explore unconventional solutions, and drive transformative innovation. For instance, advancements in sensor technology and machine learning algorithms have revolutionized autonomous driving systems, enabling vehicles to perceive, interpret, and respond to their environment with unprecedented accuracy and efficiency (Chen et al., 2023). Facilitating knowledge sharing and exchange is another critical enabler of knowledge integration in the automotive industry. Companies leverage digital platforms, collaborative tools, and knowledge management systems to democratize access to information, foster communities of practice, and facilitate virtual collaboration among dispersed teams. By creating a centralized repository of best practices, lessons learned, and technical insights, organizations empower employees to tap into collective wisdom, leverage reusable assets, and accelerate problem-solving. Through real-time communication channels and interactive forums, employees can engage in peer-to-peer learning, seek expert advice, and coalesce around shared objectives (Gupta & Sharma, 2021).

### **Research Methodology**

The study adopted the use of descriptive research design. The study targeted a population of 341 respondents from the automotive industry. The respondents will be categorized into groups such as engineers and technicians, mechanics and technicians, sales and marketing personnel, administrative and support staff, quality control and assurance professionals, supply chain and logistics personnel, and customer service and after-sales support. In this study, the sample size

consists of 184 respondents from automotive engineering firms, determined using the Taro Yamane formula. The study used structured questionnaires to obtain primary data for analysis. The data was cleaned and entered into the Statistical Package for the Social Sciences (SPSS) software. Both descriptive and inferential statistics were used in analysing the data.

## **Results**

The response rate of 75.5% is indicative of a strong engagement from the sample population. In survey research, the response rate is a critical measure of the quality and reliability of the data collected. A higher response rate generally suggests that the sample is more representative of the population, which enhances the validity and generalizability of the findings. According to Fink (2013), response rates above 70% are typically viewed positively in survey research. A response rate of 75.5% not only exceeds this threshold but also indicates that the survey was well-designed and well-executed.

## **Descriptive Findings and Analysis**

### **Influence of Organizational Structure on Performance of Automotive Industry**

The findings regarding the influence of organizational structure on performance within the automotive industry reveal several key insights based on respondents' perceptions. Firstly, decision-making in the organization is largely centralized, with directives coming from top management, as indicated by a mean score of 3.35 and a standard deviation of 1.37. However, this centralization is perceived to slow down responses to market changes and customer demands, which received a mean score of 4.16 with a standard deviation of 1.02. This suggests that while top-down decision-making ensures control, it may hinder the organization's ability to quickly adapt to external pressures. Secondly, the hierarchical structure is positively viewed for maintaining clarity in roles and responsibilities, with a high mean score of 4.37 and a standard deviation of 0.87. It also helps in maintaining consistency in quality standards, evidenced by a mean score of 4.29 and a standard deviation of 0.89. Communication channels are reported to be streamlined, allowing for quick decision-making, with a mean score of 4.36 and a standard deviation of 0.86, and effective communication across different management levels, with a mean score of 4.27 and a standard deviation of 0.98. These factors contribute to employees feeling more engaged and satisfied with their jobs, reflected in a mean score of 4.11 and a standard deviation of 1.03.

Lastly, collaboration with external partners is seen as beneficial, with a mean score of 3.90 and a standard deviation of 1.07 for enhancing innovation capabilities and 4.27 and a standard deviation of 0.92 for accelerating product development through strategic alliances. The network structure's ability to leverage external expertise is rated at 4.16 with a standard deviation of 0.93, indicating effective resource optimization. Furthermore, the organizational structure is perceived to promote accountability for outcomes, with a mean score of 4.38 and a standard deviation of

0.91, and foster a collaborative environment, with a mean score of 4.37 and a standard deviation of 0.95. Overall, these findings highlight a generally positive impact of the organizational structure on performance, emphasizing strengths in communication, employee satisfaction, and strategic partnerships.

**Table 1: Descriptive Statistics on Organizational Structure and Performance of Automotive Industry**

<b>Descriptive Statistics</b>	<b>N</b>	<b>Mean</b>	<b>Std. Deviation</b>
Decision-making in my organization is centralized, with directives coming from top management.	139	3.3453	1.3658
Centralized decision-making slows down our response to market changes and customer demands.	139	4.1583	1.0233
Our hierarchical structure helps maintain clarity in roles and responsibilities.	139	4.3741	0.8704
Centralized decision-making in our hierarchical structure helps maintain consistency in quality standards.	139	4.2878	0.8948
Communication channels are streamlined enabling quick decision-making.	139	4.3597	0.8598
Our hierarchical structure fosters effective communication across different management levels.	139	4.2734	0.9840
Employees feel more engaged and satisfied with their jobs.	139	4.1079	1.0264
Collaborating with external partners enhances our company's innovation capabilities.	139	3.8993	1.0720
Strategic alliances with suppliers and research institutions accelerate our product development cycles.	139	4.2662	0.9214
Leveraging the expertise of external entities through our network structure optimizes our resources effectively.	139	4.1583	0.9267
The organizational structure promotes accountability for outcomes and results.	139	4.3813	0.9120
The organizational structure fosters a collaborative environment where teamwork is encouraged.	139	4.3669	0.9490
<b>Average</b>	<b>139</b>	<b>4.1649</b>	<b>0.9838</b>

**Correlation between Organizational Structures on Performance of Automotive Industry**

The analysis of the correlation between organizational structure and performance within the automotive industry reveals a strong positive relationship, with a Pearson correlation coefficient of 0.817. This indicates that organizations with more effective and strategically aligned structures tend to exhibit better performance outcomes. The statistical significance of this correlation, demonstrated by a p-value of 0.000, confirms that this association is both substantial and unlikely to be due to chance. Based on a sample of 139 automotive organizations, these findings suggest that investing in and refining organizational structures can lead to significant performance improvements.

**Table 2: Correlation between Organizational Structure and Performance of Automotive Industry**

**Correlations**

		Organizational Structure	Performance
Organizational Structure	Pearson Correlation	1	.817**
	Sig. (2-tailed)		.000
Performance	Pearson Correlation	.817**	1
	Sig. (2-tailed)	.000	
	N	139	139

\*\* . Correlation is significant at the 0.01 level (2-tailed).

**Regression Analysis between Organizational Structure and Performance of Automotive Industry**

The regression analysis show the impact of organizational structure on performance in the automotive industry. The R value is 0.817, indicating a strong positive relationship between organizational structure and performance outcomes. The R<sup>2</sup> value is 0.668, suggesting that approximately 66.8% of the variance in performance can be explained by the organizational structure within the organizations. The adjusted R<sup>2</sup> value of 0.665, which adjusts for the number of predictors, further supports the model's explanatory power. The standard error of the estimate is 0.42548, reflecting the typical deviation of the observed performance values from those predicted by the model. These results highlight that organizational structure is a significant



predictor of performance, demonstrating that a well-aligned and effective organizational framework can substantially enhance performance in the automotive industry.

**Table 3: Model Summary between Organizational Structure and Performance of Automotive Industry**

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.817 <sup>a</sup>	.668	.665	.42548

a. Predictors: (Constant), Organizational Structure

**ANOVA between Organizational Structure and Performance of Automotive Industry**

The ANOVA analysis conducted to assess the relationship between organizational structure and performance in the automotive industry reveals significant findings. The regression model accounts for a sum of squares of 49.845, which reflects the variance in performance explained by organizational structure. The residual sum of squares is 24.802, representing the variance in performance that is not explained by the model. The total sum of squares is 74.647. The mean square for the regression is 49.845, and the mean square for the residual is 0.181. The F-statistic is calculated at 275.331, with a p-value of 0.000. This very low p-value indicates that the regression model is highly statistically significant, suggesting that organizational structure is a strong predictor of performance.

**Table 4: ANOVA between Organizational Structure and Performance of Automotive Industry**

**ANOVA<sup>a</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	49.845	1	49.845	275.331	.000 <sup>b</sup>
	Residual	24.802	137	.181		
	Total	74.647	138			

a. Dependent Variable: Performance

b. Predictors: (Constant), Organizational Structure

**Coefficients between Level of Collectivism and Performance of Automotive Industry**

The regression analysis examining the effect of the level of collectivism on performance in the automotive industry reveals significant findings. The unstandardized coefficient for the level of collectivism is 0.843. This indicates that for each unit increase in the level of collectivism, performance is expected to increase by 0.843 units. The standard error of this coefficient is 0.051, which reflects a high level of precision in the estimate. The standardized coefficient (Beta) is 0.817, demonstrating the strength and direction of the relationship between collectivism and performance. This high Beta value indicates a strong positive effect, showing that higher levels of collectivism are strongly associated with better performance outcomes. The t-value for the level of collectivism coefficient is 16.593, with a p-value of 0.000. The extremely low p-value confirms the statistical significance of the coefficient, affirming that the level of collectivism is a highly reliable predictor of performance.

**Table 3: Coefficients between Level of Collectivism and Performance of Automotive Industry**

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients		
		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.134	.173		6.542	.000
	Organizational Structure	.843	.051	.817	16.593	.000

a. Dependent Variable: Performance

**Influence of Level of Collectivism on Performance of Automotive Industry**

The analysis of the influence of collectivism on performance within the automotive industry highlights several important aspects of team dynamics and organizational culture. Team cohesion is notably impacted by the level of collectivism embedded within the organizational culture, with a mean score of 4.04 and a standard deviation of 1.10. This indicates that a strong collectivist

culture significantly enhances team cohesion. Trust among team members also plays a crucial role, with a mean score of 3.83 and a standard deviation of 1.06, although it is slightly lower than other aspects. Commitment to collaborative problem-solving efforts is valued, reflected by a mean score of 3.76 and a standard deviation of 1.17. Collaboration across different departments and functional areas is highly effective, with a mean score of 4.19 and a standard deviation of 1.10, suggesting that collectivism supports inter-departmental cooperation. The organizational culture is perceived to promote teamwork and mutual support, with a mean score of 4.01 and a standard deviation of 1.08, and emphasizes continuous improvement and adaptation, as shown by a mean score of 4.05 and a standard deviation of 1.03. Leadership support for a collaborative environment is also rated positively, with a mean score of 4.05 and a standard deviation of 0.95.

Digital collaboration tools are seen as effective in maintaining team cohesion during remote work, with a mean score of 3.96 and a standard deviation of 1.40. Employees are actively engaged in achieving common goals, evidenced by a mean score of 4.04 and a standard deviation of 0.97. The organizational culture encourages innovation and creativity, with a mean score of 4.06 and a standard deviation of 0.91. Communication within teams and across departments is effective, promoting collaboration, with a mean score of 3.94 and a standard deviation of 1.03. Additionally, the culture prioritizes employee well-being and contributes to a positive work environment, reflected in a high mean score of 4.37 and a standard deviation of 1.12. The average mean score of 4.03 suggests that a high level of collectivism positively influences various aspects of performance, underscoring the importance of a supportive and collaborative organizational culture.

**Table 4: Descriptive Statistics on Influence of Level of Collectivism and Performance of Automotive Industry**

Descriptive Statistics	N	Mean	Std. Deviation
Team cohesion in our automotive company is greatly influenced by the level of collectivism embedded within the organizational culture.	139	4.0432	1.0959
There is a high level of trust among team members in our automotive company.	139	3.8273	1.0627
Team members are committed to collaborative problem-solving efforts	139	3.7554	1.1662
Teams in our organization collaborate effectively across different departments and functional areas.	139	4.1942	1.0960
Our organizational culture promotes teamwork and mutual support.	139	4.0072	1.0801
Our organizational culture emphasizes continuous improvement and adaptation.	139	4.0504	1.0309
Our leadership actively supports and fosters a collaborative environment within teams	139	4.0504	0.9504
Digital collaboration tools have effectively maintained team cohesion during remote work.	139	3.9640	1.3957
Employees in our automotive company are actively engaged in achieving common goals	139	4.0360	0.9662
Our organizational culture encourages innovation and creativity among employees	139	4.0647	0.9106
Communication within our teams and across departments is effective and promotes collaboration.	139	3.9424	1.0340
Our organizational culture prioritizes employee well-being and contributes to a positive work environment.	139	4.3741	1.1247
Average	139	4.0258	1.0761

### Correlation between Level of Collectivism and Performance of Automotive Industry

The analysis of the correlation between the level of collectivism and performance within the automotive industry demonstrates a strong and positive relationship. The Pearson correlation coefficient is 0.856, indicating a robust association where higher levels of collectivism within organizations are closely linked to better performance outcomes. The correlation is statistically significant, with a p-value of 0.000, confirming that this relationship is both meaningful and unlikely to be due to random chance. This analysis, based on a sample of 139 automotive organizations, suggests that fostering a collectivist culture where teamwork, shared goals, and mutual support are emphasized can significantly enhance organizational performance.

**Table 5: Correlation between Level of Collectivism and Performance of Automotive Industry**

#### Correlations

		Level of Collectivism	of Performance
Level of Collectivism	Pearson Correlation	1	.856**
	Sig. (2-tailed)		.000
	N	139	139
Performance	Pearson Correlation	.856**	1
	Sig. (2-tailed)	.000	
	N	139	139

\*\* . Correlation is significant at the 0.01 level (2-tailed).

### Regression Analysis between Level of Collectivism and Performance of Automotive Industry

The regression analysis exploring the impact of the level of collectivism on performance in the automotive industry reveals significant findings. The model summary shows an R value of 0.856, indicating a strong positive relationship between the level of collectivism and performance. The R<sup>2</sup> value is 0.733, meaning that approximately 73.3% of the variance in performance is explained

by the level of collectivism within the organizations. The adjusted  $R^2$  value of 0.732 further refines this measure, accounting for the number of predictors and reinforcing the model's explanatory power. The standard error of the estimate is 0.38108, reflecting the typical deviation of observed performance from the values predicted by the model. These results suggest that collectivism is a powerful predictor of performance in the automotive industry.

**Table 6: Model Summary between Level of Collectivism and Performance of Automotive Industry**

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.856 <sup>a</sup>	.733	.732	.38108

a. Predictors: (Constant), Level of Collectivism

**ANOVA between Level of Collectivism and Performance of Automotive Industry**

The ANOVA analysis investigating the effect of the level of collectivism on performance in the automotive industry shows notable results. The regression model explains a sum of squares of 54.751, which reflects the variance in performance attributable to the level of collectivism. In comparison, the residual sum of squares is 19.896, representing the variance in performance not explained by the model. The total sum of squares is 74.647. The mean square for the regression is 54.751, while the mean square for the residual is 0.145. The F-statistic for the model is 377.010, with a p-value of 0.000. This extremely low p-value indicates that the model is highly statistically significant, confirming that the level of collectivism is a strong predictor of performance.

**Table 7: ANOVA between Level of Collectivism and Performance of Automotive Industry****ANOVA<sup>a</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	54.751	1	54.751	377.010	.000 <sup>b</sup>
	Residual	19.896	137	.145		
	Total	74.647	138			

a. Dependent Variable: Performance

b. Predictors: (Constant), Level of Collectivism

**Coefficients between Level of Collectivism and Performance of Automotive Industry**

The regression analysis coefficients for the relationship between the level of collectivism and performance in the automotive industry provide valuable insights into how collectivism influences performance outcomes. The unstandardized coefficient for the level of collectivism is 0.828, meaning that for each unit increase in the level of collectivism, performance is expected to increase by 0.828 units. The standard error for this coefficient is 0.043, indicating a high degree of precision in this estimate. The standardized coefficient (Beta) is 0.856, which illustrates the strength and direction of the relationship between collectivism and performance. This high Beta value reflects a strong positive impact, suggesting that higher levels of collectivism are associated with significantly better performance outcomes. The t-value for the level of collectivism coefficient is 19.417, and the p-value is 0.000. This very low p-value confirms that the coefficient is statistically significant, indicating that the level of collectivism is a highly reliable predictor of performance.

**Table 8: Coefficients between Level of Collectivism and Performance of Automotive Industry**

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.643	.173		3.708	.000
	Level of Collectivism	.828	.043	.856	19.417	.000

a. Dependent Variable: Performance

**Influence of Organizational Learning on Performance of Automotive Industry**

The analysis of the influence of organizational learning on performance within the automotive industry reveals several key areas where learning practices significantly impact outcomes. Employee training programs are highly valued for their effectiveness in equipping staff with necessary skills, as indicated by a mean score of 4.08 with a standard deviation of 1.02. This underscores the critical role of structured training in enhancing employee competencies. Similarly, knowledge sharing initiatives are seen as pivotal in fostering innovation and creativity, with a mean score of 4.02 and a standard deviation of 1.02, emphasizing their importance in driving organizational growth. However, while research and development (R&D) initiatives, with a mean score of 3.84 and a standard deviation of 1.28, are acknowledged for their contribution to innovation and adaptation, there is a perceived opportunity to further enhance their impact. Collaborative partnerships with research organizations and mentorship programs also receive moderate ratings, with mean scores of 3.62 and 3.99 and standard deviations of 1.17 and 1.10, respectively, suggesting that while they contribute positively, their effectiveness could be improved. Market research activities, which have a mean score of 3.92 and a standard deviation of 1.11, are appreciated for providing valuable insights that guide strategic decisions, reflecting their importance in shaping company strategies. Cross-functional and cross-departmental collaboration emerge as particularly influential, with high mean scores of 4.27 and 4.41, and standard deviations of 0.94 and 0.87, respectively, highlighting their critical role in launching innovative products and solving complex problems. Continuous improvement practices, with a mean score of 4.24 and a standard deviation of 0.95, are also recognized for their significant impact on operational efficiency and performance. The average mean score of



4.01 with a standard deviation of 1.06 indicates that organizational learning practices, including effective training, knowledge sharing, and collaboration, play a crucial role in enhancing performance within the automotive industry.

**Table 9: Descriptive Statistics on Organizational Learning and Performance of Automotive Industry**

Descriptive Statistics	N	Mean	Std. Dev
Our automotive company's employee training programs effectively equip staff with necessary skills and knowledge.	139	4.0791	1.0220
R&D initiatives significantly contribute to our company's ability to innovate and adapt in the automotive sector.	139	3.8417	1.2812
Collaborative partnerships with research organizations enhance our company's innovation	139	3.6187	1.1696
Market research activities provide valuable insights that guide our company's strategic decisions and product development efforts in the automotive market	139	3.9209	1.1103
Our organizational culture fosters an environment conducive to knowledge sharing and collaboration among employees in the automotive industry.	139	3.8345	1.1073
Knowledge sharing initiatives significantly contribute to innovation and creativity within our automotive organization.	139	4.0216	1.0177
Cross-functional collaboration enhances our company's ability to launch innovative products	139	4.2662	0.9447
Knowledge repositories and management systems effectively facilitate access to critical information and best practices, enhancing organizational learning	139	4.0576	1.1406
Mentorship programs in our automotive company effectively facilitate the transfer of tacit knowledge and expertise among employees.	139	3.9928	1.1000
Continuous improvement practices contribute significantly to enhancing operational efficiency and performance	139	4.2446	0.9543
Learning from failures and mistakes is viewed as a valuable opportunity for improvement and innovation within the organization	139	3.8777	1.0527
Cross-departmental teams effectively collaborate to solve complex problems and drive innovation in our automotive organization.	139	4.4101	0.8749
Average	139	4.0138	1.0646

### Correlation between Level of Collectivism and Performance of Automotive Industry

The examination of the correlation between the level of organizational learning and performance within the automotive industry reveals a strong positive association. The Pearson correlation coefficient is 0.758, indicating a significant and positive relationship where higher levels of organizational learning are closely linked to improved performance outcomes. This correlation is statistically significant, with a p-value of 0.000, confirming that the relationship observed is robust and not due to random chance. Based on a sample of 139 automotive organizations, these findings suggest that enhancing organizational learning through continuous development, knowledge sharing, and adaptive practices can substantially contribute to better performance.

**Table 10: Correlation between Level of Collectivism and Performance of Automotive Industry**

#### Correlations

		Organizational Learning	Performance
Organizational Learning	Pearson Correlation	1	.758**
	Sig. (2-tailed)		.000
	N	139	139
Performance	Pearson Correlation	.758**	1
	Sig. (2-tailed)	.000	
	N	139	139

\*\* . Correlation is significant at the 0.01 level (2-tailed).

### Regression Analysis between Level of Collectivism and Performance of Automotive Industry

The regression analysis examining the relationship between the level of collectivism and performance in the automotive industry provides insights into how well collectivism predicts performance outcomes. The model summary indicates that the correlation coefficient R is 0.758, suggesting a strong positive relationship between these variables. The R<sup>2</sup> value is 0.575, meaning

that approximately 57.5% of the variance in performance can be explained by the level of collectivism within the organizations. The adjusted  $R^2$  is 0.572, which adjusts for the number of predictors and confirms the model's effectiveness in explaining the relationship between collectivism and performance. The standard error of the estimate is 0.48132, reflecting the average distance between the observed performance values and the values predicted by the model.

**Table 11: Model Summary between Level of Collectivism and Performance of Automotive Industry**

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.758 <sup>a</sup>	.575	.572	.48132

a. Predictors: (Constant), Organizational Learning

**ANOVA between Organizational Learning and Performance of Automotive Industry**

The ANOVA analysis examining the relationship between organizational learning and performance in the automotive industry presents compelling results. The regression model accounts for a sum of squares of 42.908, indicating the variance in performance explained by organizational learning. The residual sum of squares is 31.738, reflecting the variance not explained by the model, with a total sum of squares of 74.647. The mean square for the regression is 42.908, while the mean square for the residual is 0.232. The F-statistic is 185.216, and the p-value is 0.000. This very low p-value signifies that the model is highly statistically significant, confirming that organizational learning is a strong predictor of performance.

**Table 12: ANOVA between Organizational Learning and Performance of Automotive Industry**

**ANOVA<sup>a</sup>**

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	42.908	1	42.908	185.216	.000 <sup>b</sup>
	Residual	31.738	137	.232		
	Total	74.647	138			

a. Dependent Variable: Performance

b. Predictors: (Constant), Organizational Learning

**Coefficients between Organizational Learning and Performance of Automotive Industry**

The regression analysis coefficients for the relationship between organizational learning and performance in the automotive industry provide detailed insights into how organizational learning affects performance outcomes. The unstandardized coefficient for organizational learning is 0.615, indicating that for each unit increase in organizational learning, performance is expected to increase by 0.615 units. The standard error for this coefficient is 0.045, suggesting a high level of precision in this estimate. The standardized coefficient (Beta) is 0.758, which quantifies the strength and direction of the relationship between organizational learning and performance. This high Beta value reflects a strong positive impact of organizational learning on performance. The t-value for the organizational learning coefficient is 13.609, and the p-value is 0.000. This very low p-value confirms that the coefficient is statistically significant, indicating that organizational learning is a highly reliable predictor of performance.

**Table 13: Coefficients between Organizational Learning and Performance of Automotive Industry**

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients		
		B	Std. Error	Beta	t	Sig.
1	(Constant)	1.438	.189		7.609	.000
	Organizational Learning	.615	.045	.758	13.609	.000

a. Dependent Variable: Performance

**Conclusion**

**Influence of Organizational Structure on Performance of Automotive Industry**

The study concludes that organizational structure significantly impacts performance within the automotive industry. Centralized structures offer control but can hinder responsiveness to market changes, aligning with existing literature that critiques centralization for its potential to delay decision-making. Hierarchical structures contribute to role clarity and operational stability but may limit agility and innovation due to their rigid and bureaucratic nature. In contrast, network structures demonstrate advantages in fostering innovation and collaboration, essential for adapting to technological advancements and accelerating product development. Flat organizational structures, with their emphasis on decentralization, promote agility and employee empowerment but can encounter challenges related to role ambiguity and coordination. The role of collectivism in enhancing performance within the automotive industry is also significant. Collectivist cultures, characterized by strong team cohesion, mutual support, and collaborative problem-solving, positively influence organizational effectiveness.

**Influence of Level of Collectivism on Performance of Automotive Industry**

In conclusions, a collectivist culture, characterized by shared values, team cohesion, and mutual support, significantly enhances organizational effectiveness. This cultural framework fosters robust team dynamics and inter-departmental collaboration, leading to improved productivity and innovation. Empirical evidence supports that higher levels of collectivism correlate with superior performance outcomes, driven by strengthened team cohesion and effective cross-functional cooperation. Furthermore, the positive influence of collectivism extends to fostering a

supportive work environment, which contributes to higher employee satisfaction and performance. Despite these advantages, the data highlights that challenges such as maintaining trust and balancing individual and group goals can arise within a collectivist framework. The shift towards remote and hybrid work environments necessitates the effective use of digital collaboration tools to sustain team cohesion and collaboration. To address these challenges, automotive companies should focus on nurturing a strong collectivist culture that leverages technology to bridge gaps created by physical distance. Emphasizing collective problem-solving, continuous improvement, and employee well-being will be critical for sustaining competitive advantage and achieving long-term success in an increasingly dynamic industry landscape.

### **Influence of Organizational Learning on Performance of Automotive Industry**

In conclusions, organizational learning's impact on performance within the automotive industry reveals that structured employee training, knowledge sharing, and cross-functional collaboration are pivotal in driving organizational success. Employee training programs are highly valued for equipping staff with the skills needed to navigate industry challenges and foster innovation. This aligns with existing literature emphasizing the critical role of continuous learning in maintaining a competitive edge. Additionally, knowledge sharing and collaborative practices are recognized as essential for driving creativity and problem-solving, consistent with research highlighting their impact on organizational learning and innovation. However, the moderate effectiveness of R&D and collaborative partnerships suggests areas for improvement, particularly in refining strategies and optimizing these initiatives for greater impact. Despite the strong performance in areas like training and cross-functional collaboration, the moderate ratings for R&D and collaborative partnerships indicate potential for further enhancement.

### **Recommendations**

#### **Influence of Organizational Structure on Performance of Automotive Industry**

Automotive companies should evaluate their organizational structures and consider a balanced approach that combines elements from hierarchical, network, and flat structures. Centralized decision-making might be retained for strategic decisions, but operational processes could benefit from a network or flat structure to enhance agility and innovation. Companies should also invest in improving communication channels within hierarchical frameworks to mitigate delays in decision-making and foster responsiveness. Organizations should cultivate a collectivist culture to strengthen team cohesion and collaboration. This involves promoting shared goals, mutual support, and continuous improvement. Companies should leverage digital collaboration tools to maintain team cohesion in remote or hybrid work settings and encourage a culture where ideas and feedback are freely exchanged. Investing in team-building activities and promoting inter-departmental cooperation will further enhance performance and innovation.

#### **Influence of Level of Collectivism on Performance of Automotive Industry**

Automotive companies should actively cultivate and reinforce collectivist values, such as teamwork, mutual support, and shared goals. This can be achieved through regular team-building activities, fostering a culture of open communication, and creating opportunities for collaborative problem-solving. Encouraging team members to engage in joint projects and share innovative ideas will enhance overall performance and drive continuous improvement. In light of the shift towards remote and hybrid work, companies should invest in advanced digital collaboration tools to maintain team cohesion and inter-departmental cooperation. Implementing platforms that facilitate virtual meetings, collaborative workspaces, and seamless communication will help bridge the gap created by physical distance and support ongoing collaborative efforts. Additionally, providing training on effective virtual engagement strategies can ensure that teams remain connected and productive regardless of their physical location.

### **Influence of Organizational Learning on Performance of Automotive Industry**

Automotive companies should refine their R&D strategies to maximize their impact on innovation. This could involve increasing investment in R&D initiatives, fostering a more dynamic approach to experimentation, and ensuring alignment with emerging technological trends. Additionally, companies should focus on developing more targeted and strategic collaborative partnerships to enhance their technological capabilities and innovation outcomes. To build on the benefits of knowledge sharing and collaboration, organizations should implement more robust systems for capturing and disseminating knowledge across departments. This could involve enhancing communication channels, creating more opportunities for cross-departmental collaboration, and utilizing collaborative platforms effectively. Embracing continuous improvement practices through iterative processes and ongoing refinement will help automotive companies adapt to changing market dynamics and maintain a competitive edge.

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