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**Internal Communication Strategies and Employee Engagement** 





## Internal Communication Strategies and Employee Engagement

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**Purpose:** The general purpose of the study was to investigate internal communi8cation strategies and employee engagement.

**Methodology:** The study adopted a desktop research methodology. Desk research refers to secondary data or that which can be collected without fieldwork. Desk research is basically involved in collecting data from existing resources hence it is often considered a low cost technique as compared to field research, as the main cost is involved in executive's time, telephone charges and directories. Thus, the study relied on already published studies, reports and statistics. This secondary data was easily accessed through the online journals and library.

**Findings:** The findings reveal that there exists a contextual and methodological gap relating to political public relations. Preliminary empirical review revealed that the importance of effective internal communication strategies in fostering employee engagement is evident from numerous studies, which consistently highlight the positive association between transparent communication, two-way communication, leadership communication, and the use of multiple communication channels with higher levels of engagement. Leadership communication, particularly, plays a crucial role in shaping organizational culture and values, impacting employees' commitment to organizational goals. However, challenges such as information overload, language barriers, and discrepancies in communication effectiveness across departments exist. Addressing these challenges requires a multifaceted approach, including training programs and technology investment. Overall, this study underscores the significance of internal communication in enhancing engagement and organizational success, emphasizing the need for future research to explore specific strategies and emerging trends in different organizational contexts.

Unique Contribution to Theory, Practice and Policy: The Social Exchange theory, Self-Determination theory and Social Identity theory may be used to anchor future studies on internal communication strategies. The study offered key recommendations to enhance organizational practices and improve employee engagement. It emphasizes the importance of transparency, two-way communication, and effective leadership communication in fostering trust and collaboration among employees. Additionally, leveraging multiple communication channels, ensuring consistent messaging, and recognizing employee contributions are vital for promoting engagement and motivation. By implementing these recommendations, organizations can cultivate a positive work environment where employees feel valued, informed, and empowered to contribute to organizational success.

**Keywords:** Internal Communication, Strategies, Employee Engagement, Transparency, Leadership Communication, Organizational Practices





#### **1.0 INTRODUCTION**

Employee engagement refers to the emotional commitment employees have towards their organization and its goals, leading them to invest discretionary effort in their work. It encompasses aspects such as job satisfaction, motivation, loyalty, and enthusiasm for their roles. High levels of employee engagement are associated with increased productivity, lower turnover rates, and better organizational performance (Saks, 2016). In the United States, studies indicate a mixed trend in employee engagement over the past decade. According to Gallup's "State of the Global Workplace" report, only 36% of U.S. workers were engaged in their jobs in 2020, showing a slight increase from previous years but still highlighting a significant portion of the workforce disengaged (Gallup, 2020). Factors contributing to this trend may include issues such as job insecurity, lack of career advancement opportunities, and challenges in work-life balance.

In the United Kingdom, employee engagement has been a focus for many organizations, recognizing its importance in driving productivity and performance. The Chartered Institute of Personnel and Development (CIPD) conducts regular surveys to assess employee engagement levels across various sectors. According to their 2021 report, employee engagement levels in the UK have been relatively stable, with around two-thirds of employees reporting feeling engaged at work (CIPD, 2021). However, the report also highlights disparities across different demographics and industries, indicating areas where organizations need to focus their efforts to improve engagement.

In Japan, the concept of employee engagement is deeply intertwined with the culture of loyalty and dedication to one's company, known as "shūshin koyō" or lifetime employment. However, with changing economic conditions and demographic shifts, there has been a growing recognition of the need to foster more active engagement among employees. According to a study published in the "Journal of Human Resource Management," Japanese companies are increasingly implementing initiatives such as employee involvement programs, training and development opportunities, and work-life balance policies to enhance engagement levels (Hollenbeck & Jamieson, 2019).

In Brazil, employee engagement is gaining prominence as organizations seek to improve performance and competitiveness in a challenging economic environment. A study published in the "Brazilian Journal of Management" explored the relationship between employee engagement and organizational performance in Brazilian companies. The research found a positive correlation between engagement levels and key performance indicators such as profitability, customer satisfaction, and employee retention (Silva, Ramalho & Gomes, 2018). This suggests that investing in strategies to enhance employee engagement can yield tangible benefits for organizations operating in Brazil.

In African countries, employee engagement is influenced by a variety of factors, including cultural norms, economic conditions, and organizational practices. Research published in the "International Journal of Human Resource Management" examined employee engagement in the context of African organizations, highlighting the importance of leadership, communication, and recognition in driving engagement levels (Naudé & Rothmann, 2017). The study emphasized the need for organizations to tailor their engagement strategies to the unique cultural and socio-economic context of African countries, rather than simply adopting approaches from Western contexts.

Internal communication strategies play a crucial role in facilitating effective communication within organizations, fostering employee engagement, and ultimately impacting organizational performance. One fundamental strategy is transparent communication, where organizations openly share information regarding company goals, performance, and changes. Transparent communication builds trust and credibility among employees (Men, 2014), as it demonstrates respect for their intelligence



and fosters a sense of inclusion. When employees feel informed and involved in decision-making processes, they are more likely to feel valued and engaged with their work.

Two-way communication is another essential strategy that emphasizes active listening and dialogue between management and employees. This approach encourages feedback, questions, and ideas from employees, creating a culture of collaboration and openness (Stohl & Redding, 2014). By engaging in two-way communication, organizations can address concerns promptly, resolve conflicts, and make informed decisions that resonate with employees' needs and expectations. This fosters a sense of ownership and belonging among employees, leading to higher levels of engagement.

Leadership communication plays a pivotal role in setting the tone for internal communication within organizations. Leaders serve as role models and influencers, shaping organizational culture and values through their communication style and behaviors (Mumby & Kuhn, 2019). Effective leadership communication involves clear articulation of vision, goals, and expectations, as well as active engagement with employees at all levels. When leaders communicate openly, honestly, and empathetically, they inspire trust and commitment among employees, driving higher levels of engagement.

Use of multiple communication channels is essential for reaching diverse audiences and ensuring information accessibility within organizations. In today's digital age, organizations utilize a variety of channels such as email, intranet, social media, and face-to-face meetings to disseminate information. By employing multiple channels, organizations can cater to different communication preferences and ensure that important messages reach employees in a timely and effective manner. This enhances engagement by increasing the likelihood of employees receiving and engaging with relevant information (Shockley-Zalabak, 2015). Consistent messaging is critical for reinforcing organizational values, goals, and expectations across various communication channels. When employees receive consistent messages from different sources within the organization, it reduces confusion and ambiguity, leading to a more unified understanding of the organization's direction (Shockley-Zalabak, 2015). Consistent messaging also helps build trust and credibility, as employees perceive the organization as reliable and transparent in its communication efforts. This fosters a sense of alignment and commitment among employees, contributing to higher levels of engagement.

Training and development in communication skills is vital for ensuring effective internal communication throughout the organization. By providing employees with training in areas such as active listening, conflict resolution, and interpersonal communication, organizations empower employees to communicate more effectively with colleagues and supervisors (Brown & Sargeant, 2019). Improved communication skills enable employees to express themselves more confidently, share ideas, and collaborate more effectively, leading to higher levels of engagement and job satisfaction. Recognition and feedback mechanisms are essential components of internal communication strategies that contribute to employee engagement. Regular feedback provides employees with valuable insights into their performance, areas for improvement, and recognition for their contributions (Brown & Sargeant, 2019). When employees feel appreciated and acknowledged for their efforts, it enhances their sense of value and motivation, leading to increased engagement and commitment to the organization.

Employee involvement and participation in decision-making processes can significantly impact engagement levels within organizations. By soliciting input from employees on matters that affect them, such as changes in policies, procedures, or organizational initiatives, organizations demonstrate respect for their expertise and perspectives (Men, 2014). Employee involvement fosters a sense of ownership and accountability, as employees feel invested in the outcomes of decisions. This leads to



higher levels of engagement, as employees are more likely to support and implement decisions they have contributed to. Organizational culture plays a crucial role in shaping internal communication practices and employee engagement. A culture that values openness, transparency, and collaboration fosters effective communication and trust among employees (Stohl & Redding, 2014). Organizations with a strong communication-oriented culture prioritize sharing information, soliciting feedback, and encouraging dialogue at all levels. This creates an environment where employees feel empowered to communicate openly and contribute to organizational success, resulting in higher levels of engagement.

## **1.1 Statement of the Problem**

The problem statement for the study on "Internal Communication Strategies and Employee Engagement" addresses the need to understand the relationship between internal communication strategies implemented within organizations and the level of employee engagement. Despite the recognized importance of effective internal communication in fostering employee engagement, there remains a lack of comprehensive research examining the specific strategies that are most effective in driving engagement levels. According to a recent survey by the Society for Human Resource Management (SHRM), only 52% of employees in the United States feel that their organization communicates effectively, highlighting a significant gap in internal communication practices (SHRM, 2021). This study seeks to address this gap by investigating the impact of various internal communication strategies, such as transparent communication, two-way communication, leadership communication, and the use of multiple communication channels, on employee engagement levels. This study aims to fill several research gaps within the field of organizational communication and employee engagement. Firstly, it seeks to provide empirical evidence regarding the effectiveness of different internal communication strategies in driving employee engagement, thus contributing to the theoretical understanding of this relationship. By identifying which strategies have the most significant impact on engagement levels, organizations can tailor their communication practices to enhance employee engagement more effectively. Secondly, this study aims to explore potential moderators and mediators of the relationship between internal communication strategies and employee engagement, such as organizational culture, leadership style, and employee demographics. Understanding these factors can provide valuable insights into the complexities of internal communication processes and their impact on employee engagement. Overall, the findings of this study will benefit organizational leaders, HR professionals, and communication practitioners by providing evidence-based recommendations for improving internal communication practices and enhancing employee engagement, ultimately leading to improved organizational performance and employee well-being.

## 2.0 LITERATURE REVIEW

#### **2.1 Theoretical Review**

## **2.1.1 Social Exchange Theory**

Social Exchange Theory, developed by sociologist George Homans in the 1950s and further expanded upon by Peter Blau, focuses on the notion of social interactions as exchanges involving costs and rewards. According to this theory, individuals engage in relationships or interactions based on the expectation of receiving benefits or rewards in return for their contributions, and they seek to minimize costs (Blau, 1964). Applied to the study of internal communication strategies and employee engagement, this theory suggests that employees engage with communication efforts within the organization when they perceive benefits such as access to valuable information, recognition, or opportunities for career advancement. Effective internal communication strategies that provide employees with relevant and timely information, opportunities for feedback, and avenues for



participation can be seen as offering rewards to employees in exchange for their engagement and commitment to the organization. By understanding the principles of social exchange theory, researchers can explore how different communication strategies influence employees' perceptions of costs and rewards, and ultimately their level of engagement within the organization.

# 2.1.2 Self-Determination Theory

Self-Determination Theory, developed by psychologists Edward Deci and Richard Ryan, focuses on the intrinsic motivation of individuals and their psychological needs for autonomy, competence, and relatedness (Deci & Ryan, 1985). According to this theory, individuals are more likely to be engaged and motivated when their intrinsic needs for autonomy (the desire to have control over one's actions), competence (the desire to be effective in one's pursuits), and relatedness (the desire to feel connected to others) are fulfilled. Applied to the context of internal communication strategies and employee engagement, this theory suggests that communication practices that support employees' autonomy, provide opportunities for skill development and growth, and foster a sense of belonging within the organization are more likely to enhance employee engagement. By aligning communication efforts with employees' intrinsic motivations and psychological needs, organizations can create a work environment that promotes higher levels of engagement and satisfaction among employees.

## 2.1.3 Social Identity Theory

Social Identity Theory, proposed by social psychologists Henri Tajfel and John Turner, examines how individuals' sense of self is shaped by their membership in social groups and how this influences their behaviors and attitudes (Tajfel & Turner, 1979). According to this theory, individuals derive a sense of identity and self-esteem from their membership in various social groups, such as their organization, department, or team, and they strive to maintain a positive social identity by favoring their in-group over out-groups. Applied to the study of internal communication strategies and employee engagement, this theory suggests that communication practices that reinforce employees' sense of belonging to the organization and cultivate a positive organizational identity are likely to enhance engagement. By fostering a strong organizational culture, promoting shared values and goals, and facilitating communication strategies can strengthen employees' social identity within the organization and thereby increase their engagement and commitment.

## 2.2 Empirical Review

Smith, Johnson & Brown (2018) investigated the impact of internal communication strategies on employee engagement in a multinational corporation. The researchers conducted a mixed-methods approach, including surveys and semi-structured interviews with employees across different departments. They also analyzed internal communication channels and practices within the organization. The study found that employees perceived transparent communication, two-way communication, and leadership communication as key drivers of engagement. However, there were discrepancies between the perceived effectiveness of communication strategies among different employee groups. The researchers recommended that the organization implement training programs to improve communication skills among managers and employees, enhance feedback mechanisms, and invest in technology to support internal communication efforts.

Garcia & Martinez (2019) explored the relationship between internal communication strategies and employee engagement in the healthcare sector. The researchers conducted a cross-sectional survey of healthcare professionals, assessing their perceptions of internal communication practices and their level of engagement. They also conducted focus group discussions to gather qualitative insights. The study found a significant positive correlation between the effectiveness of internal communication



strategies and employee engagement levels. However, there were challenges identified, such as information overload and lack of clarity in communication. Garcia and Martinez recommended that healthcare organizations streamline communication channels, provide training to managers on effective communication techniques, and foster a culture of open dialogue to improve employee engagement.

Wang &Liu (2020) investigated the role of leadership communication in fostering employee engagement in Chinese manufacturing firms. The researchers conducted a quantitative survey of employees from various manufacturing companies, measuring their perceptions of leadership communication practices and their level of engagement. They also collected organizational performance data. The study found a strong positive relationship between leadership communication effectiveness and employee engagement. Companies with supportive and communicative leaders reported higher levels of engagement among employees. Wang and Liu suggested that manufacturing firms invest in leadership development programs, provide regular communication training for managers, and establish feedback mechanisms to enhance employee engagement.

Jones & Smith (2017) explored the impact of internal communication channels on employee engagement in a retail organization. The researchers conducted a qualitative case study, interviewing employees at different levels of the organization and analyzing internal communication channels such as email, intranet, and team meetings. The study found that face-to-face communication and personalized messages were most effective in engaging employees, while email communication was often perceived as impersonal and overwhelming. Jones and Smith recommended that the organization prioritize face-to-face communication whenever possible, utilize multiple communication channels to reach different employee groups, and provide training on effective email communication.

Chen, Wu & Li (2016) examined the relationship between internal communication strategies and employee engagement in the technology sector. The researchers conducted a longitudinal study, collecting survey data from employees at multiple time points to assess changes in communication practices and engagement levels over time. The study found a positive association between the implementation of transparent communication strategies and improvements in employee engagement over the study period. However, the effect was moderated by organizational culture and leadership support. Chen et al. suggested that technology companies invest in fostering a culture of transparency, provide training to managers on effective communication techniques, and leverage technology platforms to facilitate communication and collaboration.

Kim & Park (2018) explored the role of internal communication in enhancing employee engagement in the hospitality industry. The researchers conducted a survey of employees working in hotels and restaurants, assessing their perceptions of internal communication practices and their level of engagement. They also conducted interviews with managers to gather insights into communication strategies. The study found that open communication, feedback mechanisms, and recognition programs were positively associated with employee engagement in the hospitality sector. However, there were challenges identified, such as language barriers and cultural differences among employees. Kim and Park recommended that hospitality organizations provide language training for employees, implement cross-cultural communication programs, and establish regular feedback mechanisms to improve employee engagement.

Brown & Johnson (2021) investigated the impact of internal communication strategies on employee engagement in the banking sector. The researchers conducted a quantitative survey of employees from various banks, assessing their perceptions of internal communication practices and their level of engagement. They also collected organizational performance data. The study found that clear and



consistent communication from leadership, opportunities for feedback, and recognition of employee contributions were positively associated with employee engagement in the banking sector. However, there were differences in communication effectiveness across different departments and branches. Brown and Johnson recommended that banks invest in communication training for managers, establish regular communication forums for employees to provide feedback, and recognize and reward exemplary communication practices.

## **3.0 METHODOLOGY**

The study adopted a desktop research methodology. Desk research refers to secondary data or that which can be collected without fieldwork. Desk research is basically involved in collecting data from existing resources hence it is often considered a low cost technique as compared to field research, as the main cost is involved in executive's time, telephone charges and directories. Thus, the study relied on already published studies, reports and statistics. This secondary data was easily accessed through the online journals and library.

#### 4.0 FINDINGS

This study presented both a contextual and methodological gap. A contextual gap occurs when desired research findings provide a different perspective on the topic of discussion. For instance, Wang &Liu (2020) investigated the role of leadership communication in fostering employee engagement in Chinese manufacturing firms. The researchers conducted a quantitative survey of employees from various manufacturing companies, measuring their perceptions of leadership communication practices and their level of engagement. They also collected organizational performance data. The study found a strong positive relationship between leadership communication effectiveness and employee engagement. Companies with supportive and communicative leaders reported higher levels of engagement among employees. Wang and Liu suggested that manufacturing firms invest in leadership development programs, provide regular communication training for managers, and establish feedback mechanisms to enhance employee engagement. On the other hand, the current study focused on internal communication strategies and employee engagement.

Secondly, a methodological gap also presents itself, for example, Wang &Liu (2020), in their study on the role of leadership communication in fostering employee engagement in Chinese manufacturing firms; they conducted a quantitative survey of employees from various manufacturing companies, measuring their perceptions of leadership communication practices and their level of engagement. They also collected organizational performance data.

## 5.0 CONCLUSION AND RECOMMENDATIONS

## 5.1 Conclusion

Firstly, it is evident that effective internal communication strategies play a crucial role in fostering employee engagement. Studies have consistently shown that transparent communication, two-way communication, leadership communication, and the use of multiple communication channels are associated with higher levels of employee engagement. Organizations that prioritize open dialogue, provide opportunities for feedback, and ensure clarity and consistency in communication are more likely to have engaged and motivated employees.

Furthermore, the findings highlight the importance of leadership communication in driving employee engagement. Leaders who communicate openly, demonstrate empathy, and provide direction and support to employees contribute significantly to fostering a positive work environment and enhancing engagement levels. Leadership communication is particularly critical in shaping organizational culture



and values, which in turn influence employees' perceptions of their role within the organization and their commitment to its goals.

However, despite the clear benefits of effective internal communication strategies, challenges and barriers exist that hinder their implementation and impact on employee engagement. Issues such as information overload, language barriers, cultural differences, and discrepancies in communication effectiveness across different departments and branches have been identified in the studies reviewed. Addressing these challenges requires a multifaceted approach, including training programs for managers and employees, investment in technology infrastructure, and the establishment of clear communication protocols and feedback mechanisms.

Overall, the findings of this study underscore the importance of internal communication as a strategic tool for enhancing employee engagement and driving organizational success. By understanding the nuances of communication practices and their impact on engagement levels, organizations can develop tailored strategies to cultivate a culture of transparency, collaboration, and empowerment, ultimately leading to a more engaged and productive workforce. However, it is essential for future research to delve deeper into specific communication strategies and their effectiveness in different organizational contexts, as well as to explore emerging trends and challenges in the ever-evolving landscape of internal communication and employee engagement.

#### **5.2 Recommendations**

Firstly, it is imperative for organizations to prioritize transparency in their communication strategies. This entails openly sharing information regarding organizational goals, performance, and changes with employees. By fostering a culture of transparency, organizations can build trust and credibility among employees, which is foundational to enhancing engagement. Leaders should strive to communicate honestly and openly, addressing both successes and challenges within the organization. Additionally, providing regular updates and explanations for organizational decisions can help employees feel informed and included in the decision-making process, thereby boosting their engagement levels.

Secondly, organizations should focus on promoting two-way communication channels that facilitate dialogue and feedback between management and employees. Encouraging employees to voice their opinions, concerns, and ideas fosters a sense of ownership and empowerment, leading to higher levels of engagement. Implementing mechanisms such as suggestion boxes, employee forums, and regular team meetings can provide avenues for employees to express themselves and contribute to organizational improvement. Furthermore, managers should actively listen to employee feedback, acknowledge their contributions, and take appropriate action to address their concerns, demonstrating a commitment to fostering a culture of open communication and collaboration.

Another crucial recommendation is for organizations to invest in leadership communication development. Effective leadership communication plays a pivotal role in setting the tone for internal communication practices and shaping employee engagement levels. Leaders should undergo training programs to enhance their communication skills, including active listening, empathy, and clarity in conveying messages. Furthermore, leaders should strive to communicate the organization's vision, goals, and expectations clearly and consistently, aligning communication efforts with employees' intrinsic motivations and psychological needs. By serving as effective communicators and role models, leaders can inspire trust, confidence, and commitment among employees, ultimately driving higher levels of engagement.

Moreover, organizations should leverage multiple communication channels to reach diverse employee groups and ensure information accessibility. In today's digital age, organizations have access to various communication platforms such as email, intranet, social media, and face-to-face meetings. By utilizing



a combination of these channels, organizations can cater to different communication preferences and ensure that important messages reach employees in a timely and effective manner. Furthermore, providing training and guidance on how to use these communication tools effectively can empower employees to engage with organizational communication efforts more actively, enhancing overall engagement levels.

Furthermore, it is essential for organizations to establish consistent messaging across all communication channels to reinforce organizational values, goals, and expectations. Inconsistencies in communication can lead to confusion and mistrust among employees, undermining engagement efforts. Therefore, organizations should develop clear and coherent communication guidelines and ensure that all communication materials adhere to these standards. Additionally, leaders should lead by example by consistently communicating messages that align with organizational values and priorities, demonstrating a commitment to transparency and integrity in communication practices.

Lastly, organizations should recognize and reward employee contributions to foster a culture of appreciation and engagement. Implementing recognition programs, such as employee of the month awards, peer-to-peer recognition systems, and performance bonuses, can motivate employees to actively participate and contribute to organizational success. Additionally, providing opportunities for career development, skill enhancement, and advancement can demonstrate a commitment to employee growth and well-being, leading to increased engagement and retention. By acknowledging and celebrating employee achievements, organizations can cultivate a positive work environment where employees feel valued, respected, and motivated to perform at their best.



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